

# **PantherMedia**

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Review By Steve Gibson Written 25 August 2008 Updated 09 June 2020



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## **Our Review:**

This German microstock [5]/midstock [6] agency (English language, but you'll find most of the forum discussion in German) recently entered into an agreement with agefotostock to allow a large part of their image collection to be distributed through easyfotostock (part of agefotostock)

Panther distribute their images through a worldwide distribution network of 94 partner agencies in "over 36 countries around the globe". They have recently introduced new lower priced web licenses, with an option for the photographer to retain their original higher rate; they provide a separate, optional licensing model for merchandise use.

Euro pricing, and regular changes to the pricing policy as Panther try to find their place in the marketplace. Pricing was midstock but there was an 85% reduction in Nov 09. Prices still somewhat higher than the big 5 microstock agencies at approx 12 US dollars for our standard comparison image with web sized images for online use starting at 1.80 (euros) + VAT. Photographer earnings for merchandise (\_\_\_\_\_) are a lot fairer than most other microstock sites, sell something like a canvas print license and you will take your commission from a price tag of 250 euros.

#### Licenses

License terms are clearly explained and organised more like a traditional stock agency than microstock. Along with the traditional and optional web licenses panther have additional special options for allowing printing of posters and fine art prints etc. (through some of their partner sites including posterjack.com and fineartprint.net). To me this sounds like an attractive proposition, most microstock sites do not make good sales of fine art images such as landscapes and abstracts. I have not tested panther media with such image types yet, but having a microstock site which accepts and redistributes such images for a fairer license fee than microstock alone sounds like a great idea.

# **Uploading**

Contributors earn a loyalty bonus of up to 10% depending on the number of images uploaded, starting at an additional 1% for 250 images, 3% for 1000, and 10% for 10,000 images (at 1% intervals between), unlike some other agencies it's quite reasonable for a full time microstock contributor to be able to achieve the 10% bonus hence earning 40% commission on non-exclusive images and 60% on web images and exclusives (by exclusive I mean images not sold for a lower price elsewhere).

Slightly more complex upload procedure with selection buttons for various details such as numbers of people, digital manipulation and trademarked items, emotions, and editorial images - the process



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is not unlike that at a macrostock [7] site.

#### **Panthermedia Press**

"More than 50.000 photographers contribute to the stock images, growing by more than 25,000 images daily. PantherMedia was the first company to offer images at budget prices (midstock) ranging from 5 to 80 euros. Panthermedia.net is a project of the PantherMedia GmbH, with headquarters in Munich, Germany. Robert Walters and Peter Ammel founded the company in October 2004."

Image Size Estimate: Panther include images they syndicate from other sources in their collection size, this does not represent the number of images that contributors have uploaded to them.

# Conclusion

Quite reasonable earnings at panthermedia with 700 or so accepted images, Sales for me are not huge, what is encouraging is that the few sales that have been made were of high value 5 to 14+ Euros. A bit of an experiment this one with some hope of sales through redistribution.

Note: the estimated value of images on panthermedia is very much 'estimated': their front page lists the total of images they have available syndicated from other providers (currently 13 million)

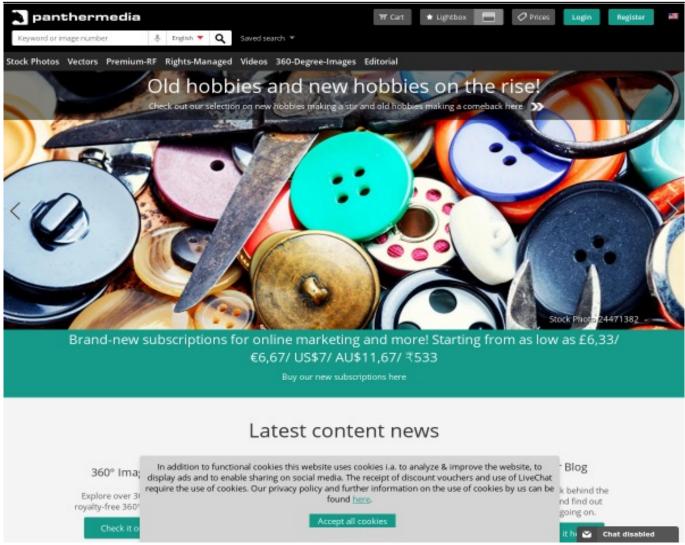
Reaching payout levels in less than a year is a lot more encouraging than many of the sites I'm reviewing. As of 2015 they're still in my Top 10 - just!

Update Nov 2016: Image upload problems for several months and extremely long review times (no reviews taking place?) have placed a dark cloud above pantnermedia.

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[4]

For more details see the panthermedia website [4]

Panther media offer 34 million images for sale, approx 20 million are distributed from other agencies, the listing of 10 million below is a very rough estimate of their actual image collection size - i.e. that which has been uploaded by photographers directly to panther (actual value possibly smaller?)

Site Details**Media Types (in addition to RF Images):** This site accepts editorial images (<u>sort by agency</u> [8])

**Real US\$ Cost of 1 Standard Image:** 12 (compare prices [9])

**Referral Scheme:** Yes, 10% of sales and 10% of referred photographer earnings (compare rates [10])

Cost of a standard image (1600x1200) 2MP approx: 8 Credits

**Royalty Rate:** 30%, 50% for images not sold on 'cheaper sites'; plus a loyalty bonus based on

number of images uploaded upto 10% (compare [11])

Cost of 1 Credit (basic): \$ 1.5

FTP Upload:

Address: ftp://panthermedia.net [12]

Username: [Yourusername]

# **Subscriptions:**

Multiple Combinations of Downloads (100-500 per month), Length of Subscription (1,3,12 month), variable size (web, print and max available)
Monthly, 10 images/month \$30



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Annual, 10 images/month \$240
Annual, 150 images/month \$900
(multi-seat license options available)
(compare subscriptions [13])

**API:** Reseller: (details on application) (<u>list all</u> [14])

Site StatisticsApprox. size of photo collection (0 = no current estimate): 10000000

Images (compare [15])

**Alexa Traffic Rank:** 142448 (a measure of the site popularity, lower number is better)

Alexa 3 Month Change: 6530% (measurement of the increase of site popularity compared with

three months ago, negative is a decrease)

Community Facebook: fan page link [16] (list all [17])

Twitter: <a>opanthermedia</a> [18] (<a>list all</a> [17])

Photographers: 40000

panthermedia.net/international\_en (aug/11)

Overall Rating: 6/10 (compare sites [19])

0 Comments

It's quiet in here!

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